



CAMIL HAS 33 PROCESSING UNITS AND 20 DISTRIBUTION CENTERS IN SOUTH AMERICA. DISTRIBUTION CENTERS IN SOUTH AMERICA, WITH MORE THAN 7 THOUSAND EMPLOYEES.

With 60 years of history, Camil is a multinational of Brazilian origin among the largest consumer goods companies in the food sector in Latin America, holding leadership positions in the categories and countries in which it operates.

With a diversified portfolio of traditional brands, consolidated and recognized by consumers, the Company leads rankings and has relevant shares in the rice markets of Brazil, Uruguay, Chile, Peru and Ecuador, in addition to expressive shares in the grain, sugar, canned fish market, pasta and moving towards the same position in roasted and ground coffee in Brazil.



# Camil: One of the Largest Food Companies in LatAm



## Who We Are?

### One of the Leading Companies in LatAm

Leadership in Brazil and LatAm across different business segments

### Unique Expertise of the Brazilian Market

Unmatched experience in Brazil and proven ability to growth into new markets

### Strong ESG Standards

Best-in-class corporate governance coupled with a strong environmental & social agenda

## Solid and Stable Financial Performance

### Strong Positioning

Strong cash position and investment grade debt profile

## Our Business Model

### Solid Business Model with Resilient Margins

Weekly price transfer and ability to maintain profitability in adverse scenarios

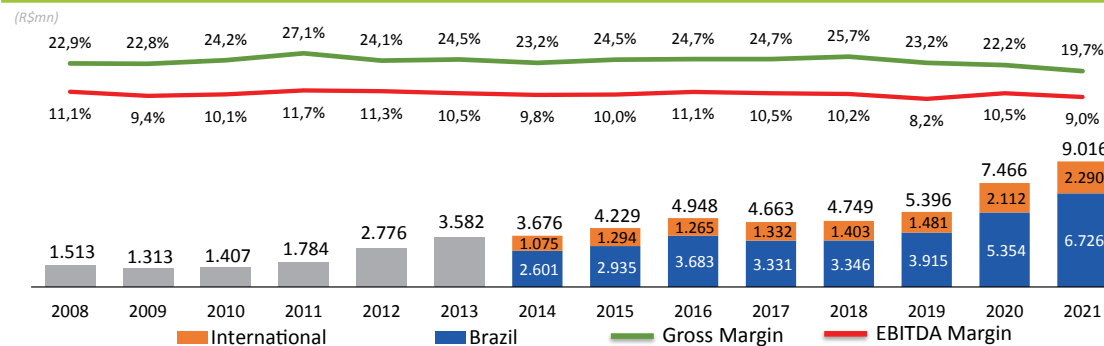
### Broad Product Offering

Wide range of products addressing different value propositions to clients

### Tangible Growth Avenues

Natural market consolidator in Brazil, already tested into practice

## Net Revenues by Segment<sup>1</sup>



Notes: Company fiscal year begins in March and ends in February of the following year (inclusive)

## Camil At-a-Glance

- One of the largest food companies in LatAm
- Business model includes industrialization, commercialization and distribution of grains, sugar, pasta, canned fish, coffee and other dry goods
- Well-known and recognized brands in Brazil, Uruguay, Chile, Peru and Ecuador
- Exports to more than 60 countries

## Main Brands

### Grains and Dry Goods



### Sugar Fish Pasta Coffee



Iconic brand recognition in all categories and countries Camil operates in LatAm

## Processing and Distribution Platform



**20** distribution centers distributed throughout LatAm

**33** Processing facilities

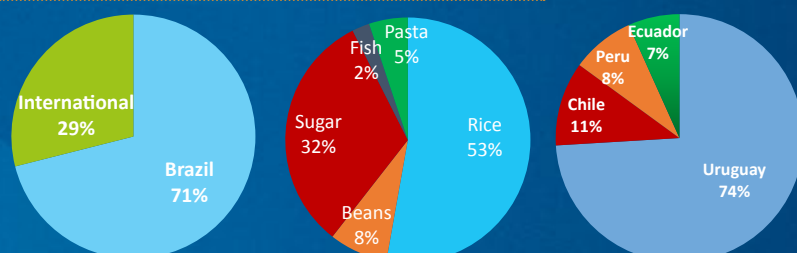
Operation in **5** countries and multiple categories in Brazil

### Camil's Facilities<sup>2</sup>

- ▲ Grains Processing Facilities: 29
  - 12 in Brazil
  - 17 International
- ▲ Fish Processing Facilities: 1
- ▲ Sugar Packaging Facilities: 1
- ▲ Pasta Processing Facilities: 1
- ▲ Coffee Processing Facilities: 1
- Distribution Centers: 20
- Rice Producing Regions
- Beans Producing Regions

**7k** employees

## Breakdown by Segment (% volume)



Notes: (1) 2021 volumes. It does not include the coffee business in Brazil, launched in March 2022



Desde 1937  
**Coqueiro**





A reference in the fish segment since 1937, Coqueiro has been part of the Camil Alimentos brand portfolio since 2011. During this period, it underwent an important rejuvenation with an update of its logo, new packaging and reformulation of its communication. With an innovative positioning for the category, Coqueiro continues to stand out among consumers by highlighting the benefits and well-being of a diet rich in nutrients present in the brand's products.



união





## União, an expert in category.

União is the sugar brand that has been present for more than 100 years in the recipes of Brazilian families, making people's lives sweeter with delicious recipes.

### From Brazil.



#### Refined União

The traditional sugarcane for daily sweetening and baking recipes, due to great performance and fast dilution.



#### União Cristal

The traditional sugarcane in Granulated White grains, perfect for daily sweetening and baking recipes



#### União Premium Sugar

Perfect for sweetening and sophisticated sweets. Granulated sugar with noble and shiny grains, is designed for special moments.



#### Complete Sugarcane Shachets Lines

Perfect Individual Sweetener Solution in four different versions such as: Premium, granulated white sugar, Organic sugar, Blend and White sugar and sucralose. Sucralose Sweetener, which is recommended for sugar restricted diets and has zero calories.



#### União Organic

Perfect for sweetening and baking recipes. Organic Sugar made from certified organic sugarcane and produced in accordance with IBD (Brazilian Organic Certifier).



#### União Naturale

Perfect for sweetening and baking recipes, demerara washed raw sugarcane has small, gold and full of flavour crystals.



#### Glaçucar Sugar

Deliver high performance for culinary usage. Perfect for whip cream and toppings.



#### Doçucar Sugar

Deliver high performance for culinary usage. Perfect for syrups and glass finish.

# Coffee união



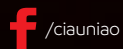
união



## We love quality

We love searching for quality! We invest time and resources in maintaining a long-lasting network of partnerships, a network formed by more than 4.800 Rainforest Certified and conventional producers.

And being wherever we need to be, strengthening ties, understanding local demands and values, increases our passion and solidifies our purpose of delivering the finest coffee to coffee lovers.









Leader in the pasta segment in Minas Gerais, Santa Amália joined the Camil Alimentos brand portfolio in 2021, introducing the Company to the pasta category in Brazil. Santa Amália stands out in the category, with premium, mainstream, value pricing brands, in addition to a significant 40% market share in Minas Gerais. Added to the group's brands, Speciale and Don Sapore, Santa Amália represents a great potential for growth and an opportunity to bring Camil products to the table of more Brazilians.



/santaamalia



/StaAmalia



Santa Amália



## Highest quality grains made available in different packaging sizes



Camil is synonymous of superior quality grains and has the most complete portfolio in the category, which includes everyday rice and beans as well as gourmet, ready-to-eat products with special grains, as well as whole-grain rice crackers and textured soy proteins. With a complete portfolio of products and leadership in the metropolitan region of São Paulo with more than 40% market share. Camil has recognition and leadership in awards by customers and consumers and sales price award in relation to the Brazilian rice market.





## Highest quality grains made available in different packaging and sizing.



### Camil Rice - Tradition and best choice for families

Packaging available with: 1kg, 2kg, 5kg, 25kg and 50kgs, and available as 1-100 pounds

### From Brazil



#### White Rice

Low fat and gluten-free Polished rice.



#### Parboiled Rice

Higher yield and high nutritional value due to the preservation of nutrients and fibers during processing.



#### Whole Grain - Parboiled Rice

Besides its greater yield, it carries a higher nutritional value due to the preservation of fibers, vitamins and magnesium.

### From Uruguay



### Camil Brazilian Beans

#### Complete range for all tastes.



#### Back Beans

The beans are small and of dark color. They contain antioxidants that have positive effects on brain activity.



#### Carioca Beans

The beans are cream-colored with light brown stripes. Most consumed beans in Brazil.



#### Fradinho Beans (Brown-eyed peas)

The beans are beige-colored with a brown spot on the side. They assist in the reduction of cholesterol levels.



#### Grains Ready-to-eat

Practical and convenient grains cooked and ready for consumption.



#### Variety

Carioca beans and black beans, pre-seasoned and not seasoned, white beans, black-eye peas, lentil, soy and chickpeas.